

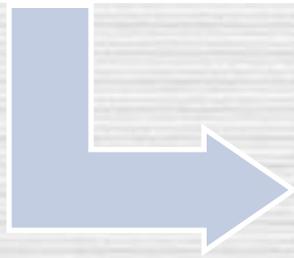
INSOLVENCY IN ROMÂNIA





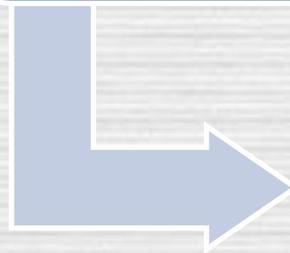
STATISTIC OF ROMANIAN COMPANIES IN 2013:

600.000
active
companies



19.800
(**>3%**)
very important

- Turnover > 1 million Euro/company
- 156 billion Euro cumulated turnover- 18,8% bigger than GDP of Romania
- 1.870.000 hired persons- >1/3 of Romanian employees

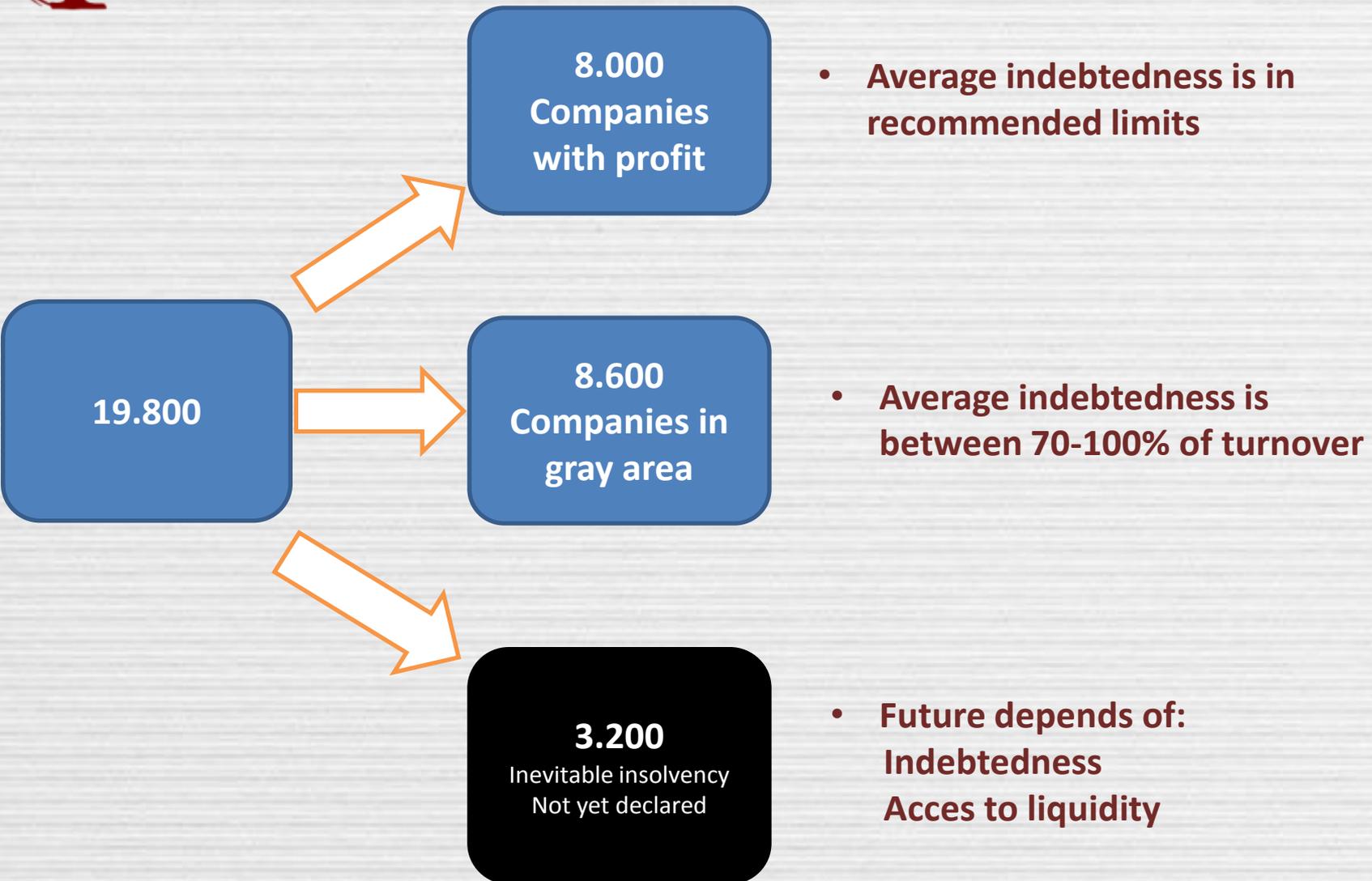


3.200
Inevitable insolvency
Not yet declared

- 10 billion cumulated turnover
- **DEBTS ARE HIGHER THEN TURNOVER**
- 29 billion Euro debts,
- 20 billion Euro actives



COMPANIES WITH ACTIVES HIGHER THEN 1 MILION EURO:





ROMANIA IN THE LAST 5 YEARS:

- More the 120.000 became insolvent, representing 19,3% insolvencies from total number of active companies(600.000), meaning:
- **1 of 5 companies in Romania is in insolvency**
- 90% of 120.000 have already pronounced the bankruptcy
- The studies demonstrate that the companies with high debts in 2010 still had this debts in 2013, when insolvency became inevitable
- The bad loan ratio increased from 18 % in December 2012 to 22% in December 2013, but in the last quarter of last year the growth slowed.
- The principal cause for this situation is indebtedness
- It is expected a decrease of the number of insolvencies by the end of the year 2014 and also in 2015(in case of a macro economy without significant unexpected events).



INSOVCENCY PRACTITIONERS/ENTITIES IN ROMANIA

NATURAL PERSONS	NO	PERCENTAGE
Intern Practicioners(trainee)	243	6,6%
Definitive Practitioners set out in individual offices	1.370	37,2%
Definitive Practitioners set out in individual offices-in associaton	26	0,7%
Definitive Practitioners established in professional associations	948	25,7%
Definitive Practitioners employed or collaborators to practice forms	193	5,2%
Incompatible Practitioners	901	24,5%
Foreigners	1	0,0%
TOTAL	3.682	

LEGAL ENTITY	NO	PERCENTAGE
Legal Professional Societies	593	89,6%
Filials of Legal Professional Societies	69	10,4%
TOTAL	662	



STATISTICS BETWEEN 2009-2013

1. COMPANIES OPENING INSOLVENCY PROCEDURE:

	2009	2010	2011	2012	2013	TOTAL
No of companies	18.792	21.744	22.945	26.901	29.997	120.379
Increase from previous year		+15%	+5%	+17%	+11%	

2. COMPANY IN REORGANISATION:

	2009	2010	2011	2012	2013	TOTAL
No of companies	29	435	965	909	1.055	3.393
Increase from previous year		+1400%	+121%	-6%	+16%	

3. COMPANY OPENING BANKRUPTCY PROCEDURE:

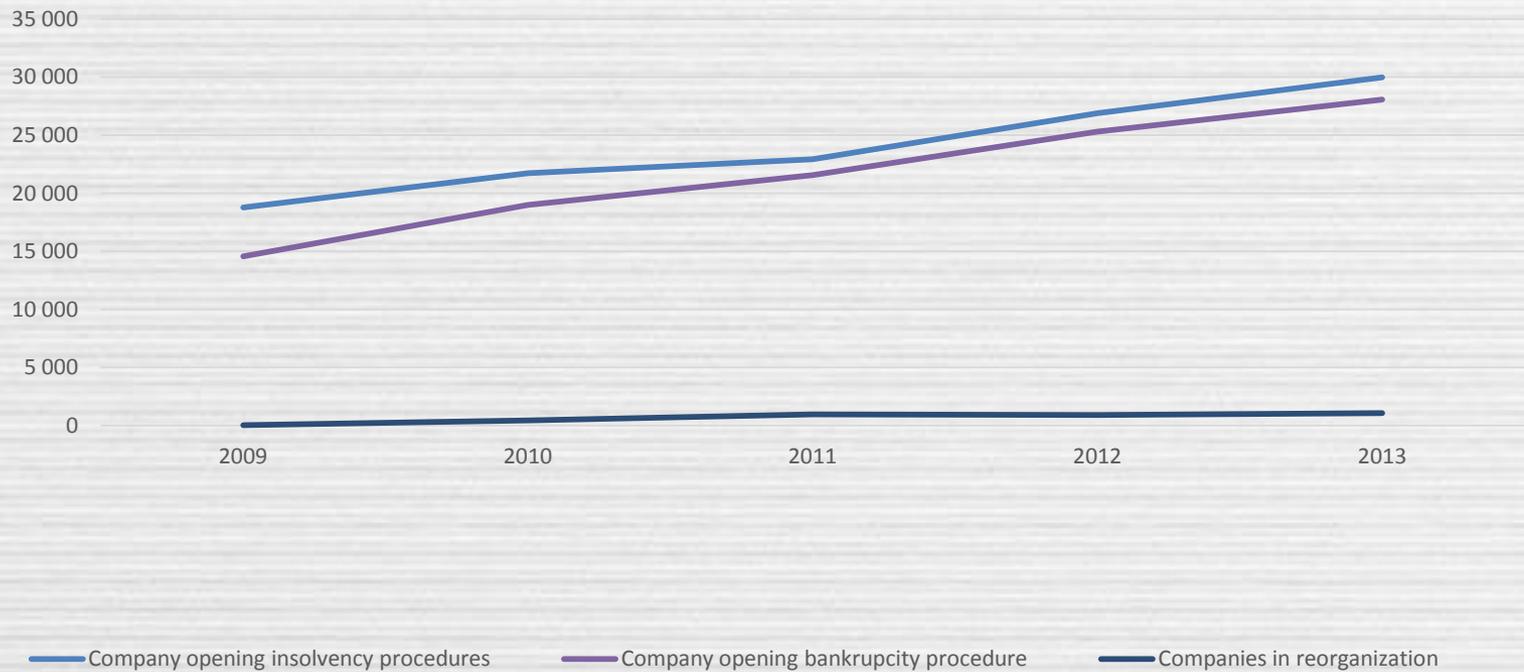
	2009	2010	2011	2012	2013	TOTAL
No of companies	14.565	18.997	21.577	25.322	28.062	108.523
Increase from previous year		+30%	+13%	+17%	+10%	

Source: Insolvency Bulletin for Romanian Companies



INSOLVENCY/BANKRUPTCY/REORGANIZATION EVOLUTION BETWEEN 2009-2013

INSOLVENCY/BAKRUPCITY/REORGANIZATION EVOLUTION





STATISTICS BETWEEN 2009-2013

4. NEW ENTRIES OF COMPANIES IN INSOLVENCY PROCEDURE:

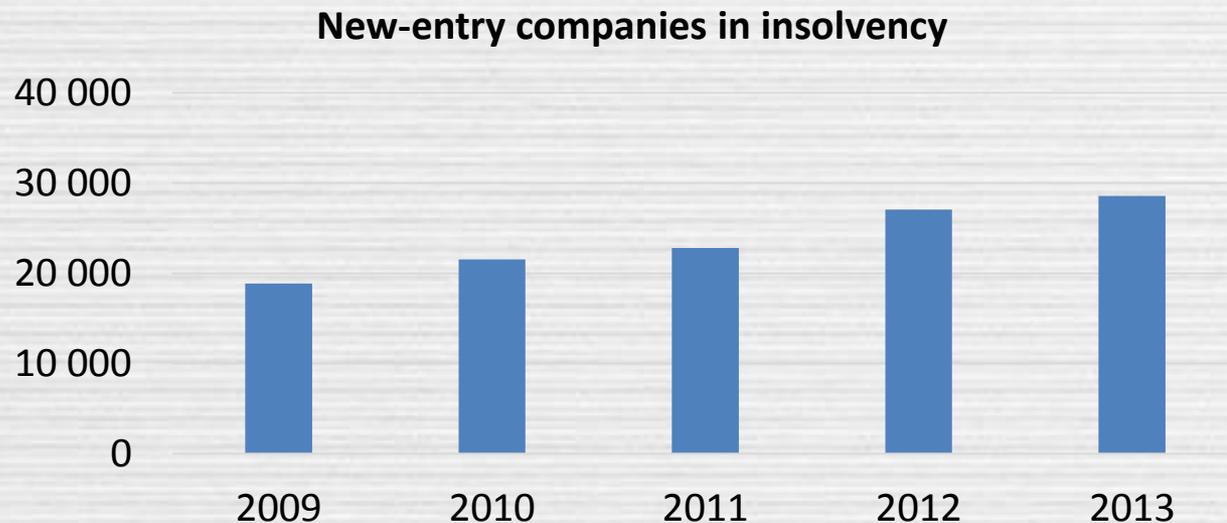
	2009	2010	2011	2012	2013
No of companies	18.865	21.524	22.788	27.042	28.575
Increase from previous year		+14%	+5%	+18%	+5%

Source: Insolvency Bulletin for Romanian Companies



TREND OF INSOLVENCY IN ROMANIA

- In the last 4 years we can observe a constant increasing number entering in insolvency procedure, between 5-14% increase from previous every year.



Source: Insolvency Bulletin for Romanian Companies



CASA DE INSOLVENȚĂ TRANSILVANIA

SOCIETATE DE PRACTICIENI ÎN INSOLVENȚĂ

- Casa de Insolventa Transilvania is the market leader in Romania s insolvency market.
- With a team of over 110 professionals, 40 and 12 teams insolvency practitioners CITR managed more than 750 companies and is nationally represented.
- CITR covers the areas of activity: agriculture, transport, pharmaceuticals, food, wood, shoes, ceramic production, bakery, commercial, mining and processing of oil products, ferrous ore processing, real estate.
- www.citr.ro