



**BERLIN**

**ANNUAL CONGRESS**  
1-4 OCTOBER 2015



# **Insolvency Office Holders' Forum**

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**A profession under pressure?  
Fit for innovation?**

-

**Guidelines, protocols, law reforms,  
harmonisation:**

**“How does it suit YOU?”**



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## **Insolvency Office Holders' Forum**

F.H. Erik Boerma,  
Raad voor de rechtspraak, The Hague

Stephen Harris, EY, London

Jim Luby, McStay Luby, Dublin

Luis Martin, Abencys, Madrid

*Moderator:* Daniel F. Fritz, hww, Frankfurt am Main



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# Q1: Are you an IOH?

*Answer:*

*1) Yes*



42%

*2) No*



58%



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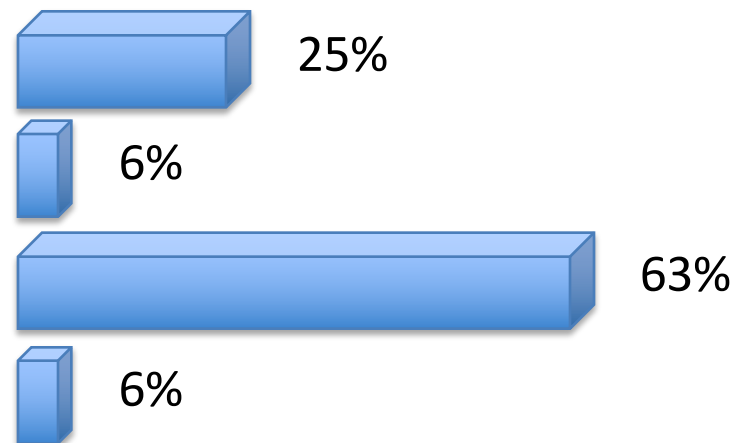
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## Q2: How would you describe an IOH literally speaking?

**Answer:**

- 1) Undertaker**
- 2) Pathologist**
- 3) Emergency Doctor**
- 4) Needs head examined!**





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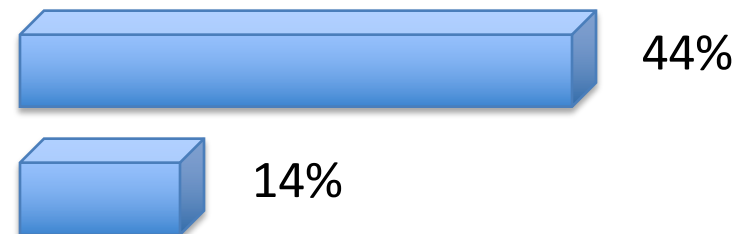


## Q3: Do you think that your national legislation effectively governs the IOH profession?

*Answer IOH:*

1) Yes

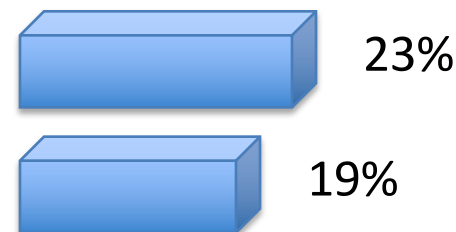
2) No



*Answer Non-IOH*

3) Yes

4) No





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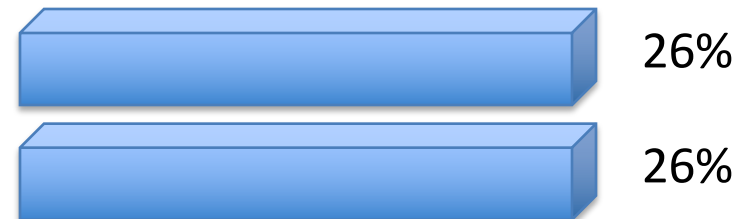


## Q4: Should the European Union implement legislation re. IOHs?

*Answer IOH:*

1) Yes

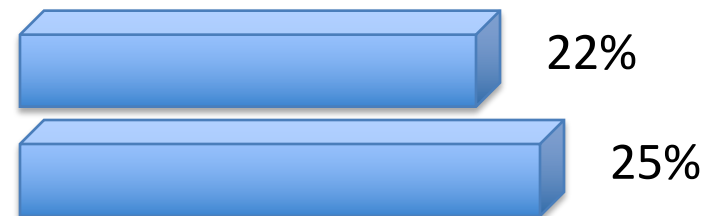
2) No



*Answer Non-IOH*

3) Yes

4) No





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## Q5: I love...

**Answer:**

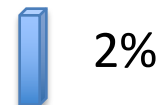
**1) Guidelines**



**2) My Spouse/My Cat/My Dog**



**3) Best Practice Manuals**



**4) My Job**





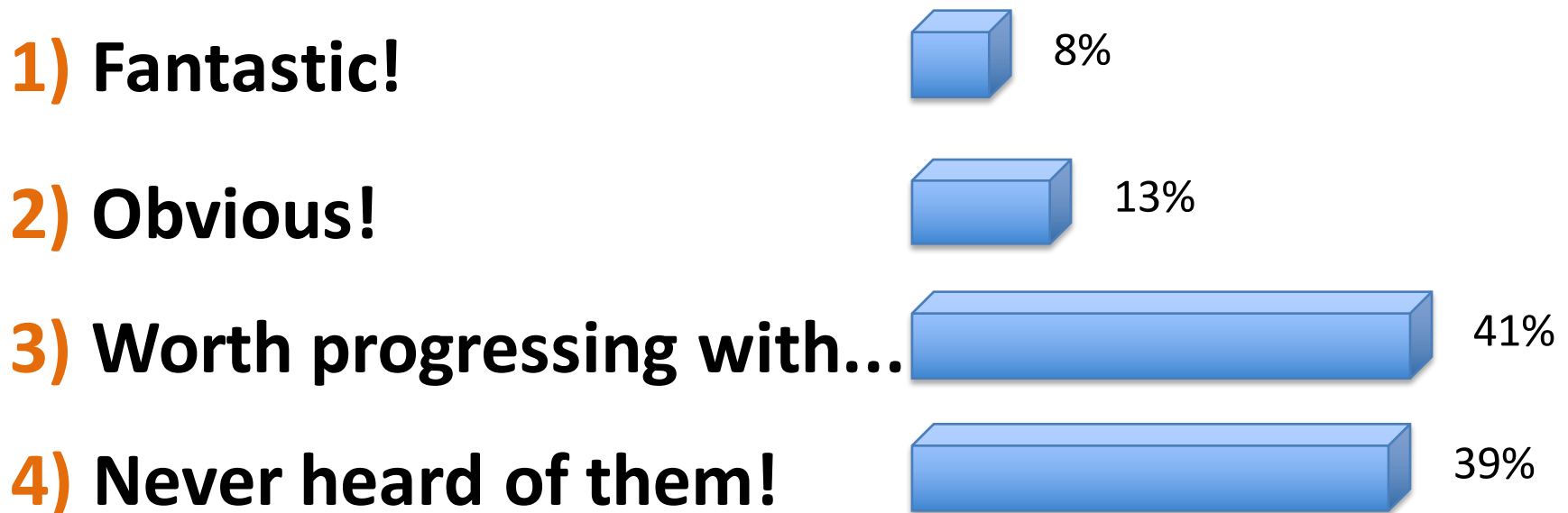
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## Q6: Are IOH Draft guidelines...

Answer:







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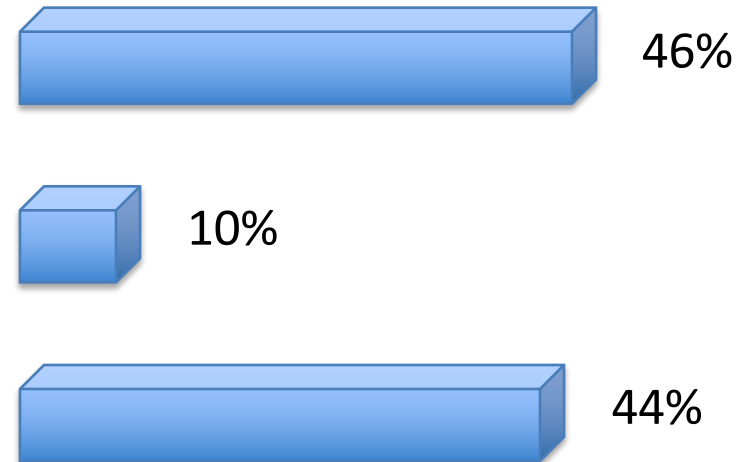
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## Q7: How much harmony do you want?

**Answer:**

- 1) Less is more - I just love those discords!**
- 2) We have the harmonics balanced to perfection**
- 3) I apologise - when we talk about harmony I am thinking of unison**





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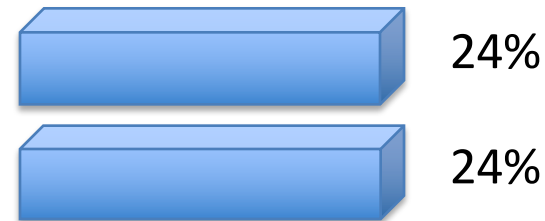


## Q8: Is it sensible to harmonize the qualifications of IOHs on EU level?

*Answer IOH:*

1) Yes

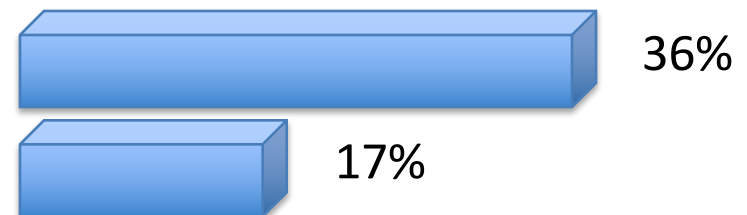
2) No



*Answer Non-IOH*

3) Yes

4) No



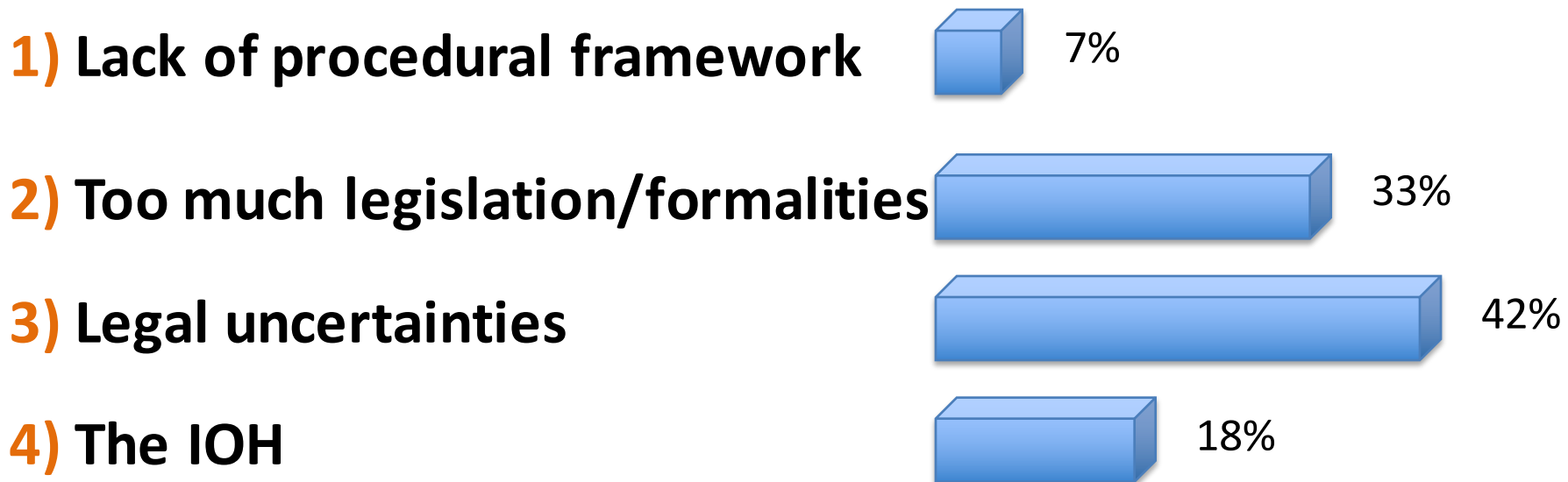


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## Q9: What is the main obstacle of a successful restructuring once a company is subject to formal insolvency proceedings?





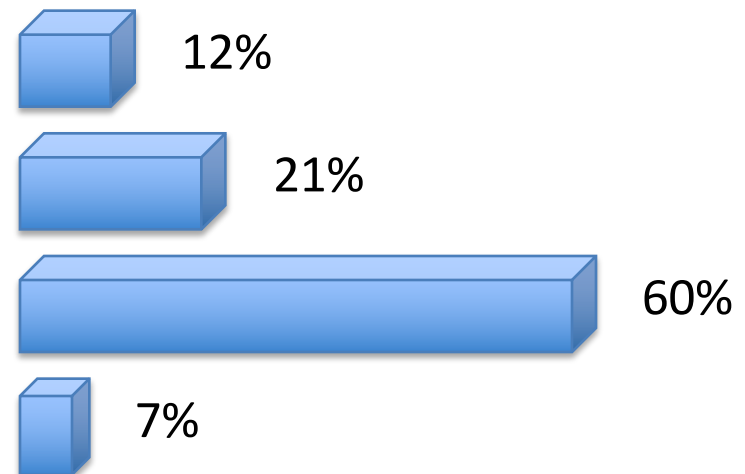
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## Q10: ... and who plays the spoilsport?

- 1) The IOH again?
- 2) The Debtor/ Manager(s)?
- 3) Dissenting Creditors?
- 4) Insolvency Judges?





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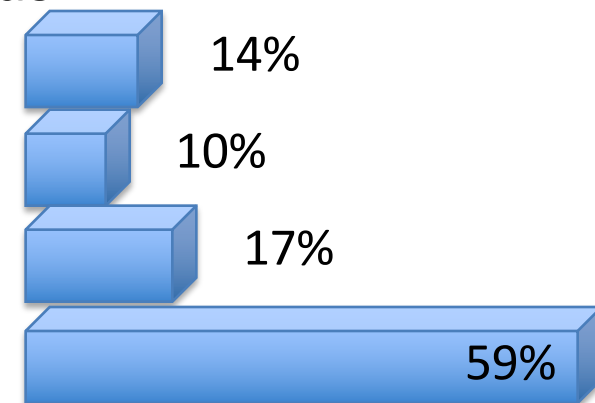
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## Q11: How can the IOH-Forum assist the profession?

**Answer:**

- 1) Adopting guidelines / Best Practice Standards**
- 2) Lobbying with EU bodies**
- 3) Showcasing / Sampling of successful cases**
- 4) Identifying and putting the finger on "real" problems arising in everyday practice**





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*After all...*

***Q12: Do you still want to be an IOH  
(having had your head examined!)?***

*Answer:*

*1) Yes*



*2) No*

