



INSOL Europe Eastern European Countries' Committee Conference - 13 May 2016 – Cluj
New Trends in Insolvency: Distressed Investing and the evolution of Personal Insolvency across Eastern Europe

09:00-09:30	Registration	
09:30-09:45	Welcome address by INSOL Europe representatives	Radu Lotrean (Vice President of INSOL Europe, CITR, Romania) Alberto Núñez-Lagos Burguera (President of INSOL Europe, Uría Menéndez, Spain)
9:45-9:50	Welcome address	Emil Boc (Mayor of Cluj-Napoca, Romania)
9:50-10:15	Keynote Speaker	Bogdan Olteanu (Banca Națională a României, Romania)
10:15-11:30	Session 1. Distressed Investment: Non Performing Loans <ul style="list-style-type: none"> • Trade process: The bank's perspective vs the investors' perspective • Transferability issues • Position of Borrowers, Enforcement issues • Due diligence issues • NPL and insolvent companies <ul style="list-style-type: none"> ○ Financing in Insolvency - a comparative approach ○ Loan to own strategies / Security and enforcement issues/Sales by and purchases from Insolvency Practitioners 	Evert Verwey (Clifford Chance, The Netherlands) Alberto Núñez-Lagos Burguera (Uría Menéndez, Spain) Crispin Daly (Proskauer, United Kingdom) Mirona Dolocan (Banca Comercială Română, Romania) Rudolf Vizental (CITR, Romania)
11:30-12:00	Coffee Break	
12:00-12.45	Session 2. Industry focus: Transporters and food manufacturers face to face with insolvency <ul style="list-style-type: none"> • Sector approach in insolvencies • Why is this sector facing difficulties? • Case studies from Romania and Hungary and practical solutions 	Nigel Davies (Wyn River, United Kingdom) Alexandru Tănase (CITR, Romania) Dorian Macovei (EMSA Capital, Austria)
12:45-13:30	Session 3. Update on the EIR and the Revisited EIR <ul style="list-style-type: none"> • New tips and tricks? • A new toolkit for European Insolvency Practitioners? 	Robert van Galen (NautaDutilh, The Netherlands) Andreas Spahlinger (Gleiss Lutz, Germany)



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13:30-14:30	Lunch Break	
14:30-15:15	Session 4. The pitfalls of cross-border insolvency – a case study	Roman-Knut Seger (BDO Restructuring, Germany) Valter Pieger (Giese & Partner, Slovakia) Giuseppe Scotti (Macchi di Cellere Gangemi, Italy) Alina Zechiu (BDO Business Restructuring, Romania) Václav Žalud (Dentons, Czech Republic)
15:15-16:15	Session 5. A comparative approach to personal insolvency <ul style="list-style-type: none"> • Different approaches, different solutions, different outcomes • The experience of other EEC countries • A statistical overview of the Personal Insolvency Law 	Simona Miloş (Institutul Național de Pregătire A Practicienilor în Insolvență, Romania) Veronika Sajadova (University of Geneva, Switzerland) Judge Daniela Deteșan (Tribunalul Caraș-Severin, Romania) Petr Sprinz (Havel, Holásek & Partners, University of Palacky, Czech Republic) George Kovacz (EOS KSI, Romania)
16:15-16:45	Coffee Break	
16:45-17:30	Session 6. The impact of the personal insolvency law on the banking system <ul style="list-style-type: none"> • Does the Personal Insolvency substantially impact the banking system? • What is the role of the court and the state? • Does insolvency help individuals restructure banking loans? • Can banking loans of the individual be subjected to NPL transactions? 	Pawel Kuglarz (Wolf Theiss P.Daszkowski, Poland) Mirela Iovu (CEC Bank, Romania) Marcel Németh (Wolf Theiss, Austria) Professor Heinz Vallender (University of Cologne, Germany)
17:30-17:45	Closing remarks	Vasile Godîncă-Herlea (CITR, Romania)
17:4-19:00	Networking Drinks	